

Job Description

Job title	Professional Services Consultant
Location	Denver, CO USA
Reports to	Executive Vice President, Professional Services
Term	Full-time

About Oniqua:

Oniqua Intelligent MRO (maintenance, repair, and operations) cuts cost and mitigates risk for some of the world's largest energy and resources companies. Our cloud-based technology platform, combined with consulting, master data, and analyst services, make advanced analytics simply accessible, eliminating the need to hire in-house analysts or struggle with dirty data. Oniqua customers rapidly reduce cost, waste, and risk while achieving greater service levels and efficiencies.

Oniqua is proud to serve many of the world's leading companies in the oil and gas, mining, utilities industries, including ConocoPhillips, BP, BHP Billiton, Tennessee Valley Authority (TVA), Nebraska Public Power District, Rio Tinto, Newmont Mining, Xstrata and Freeport McMoRan. Our dedication, growth and development have led Oniqua to have more than:

- \$10 billion of inventory under management
- 8 million unique stock items under management
- Hundreds of installed sites in over 30 countries
- Nearly a quarter century of MRO optimization experience
- 99% client retention over a rolling five-year period

Job Summary:

We are currently seeking a Professional Services Consultant to deliver Oniqua's services to existing and prospective customers. Based in Denver or Houston and offered on a full-time basis, this position will be well suited to someone who is motivated and has a demonstrated capability in managing strong client relationships.

Key Responsibilities and Accountabilities:

- Executing Statements of Work issued by Sales Executives and Account Managers
- Facilitating implementation projects for Oniqua's software products
- Consulting in Inventory Management and the use of Oniqua's products and services
- Providing post-sale technical consulting and implementation services to clients
- Delivering Technical Administrator training to clients

- Proactive troubleshooting and active involvement to ensure maximum Customer benefit
- Maintaining a deep knowledge of Oniqua's products and services and how these can be matched to Customer needs
- Resolving Customer issues received via approved Support processes, efficiently and effectively
- Constant and consistent feedback to internal stakeholders on Customer's product consumption and views
- Plan, evaluate, and improve the efficiency of business processes and procedures to enhance speed, quality, efficiency, and output

Essential skills/experience:

- Experience in inventory management, procurement or maintenance; with an ability to interpret and execute Statements of Work.
- Strong interpersonal skills and ability to build sound working relationships with Customers, is essential.
- A willingness to travel both interstate and internationally is required
- Degree qualifications in Supply, Maintenance or Business would be favorable.

Qualifications:

To be considered for this position it is essential that applicants have demonstrated experience and success in a similar function with relevant global, cross functional, resource sharing exposure.

What we offer in return is the opportunity to be part of a dynamic business with a fast paced environment and highly collaborative team. Salary will be agreed based on experience and the value candidates bring to the ONIQUA team.