

Job Description

Job title	Technical Delivery Manager
Location	Denver, CO USA
Reports to	Executive Vice President, Professional Services
Term	Full-time

About Oniqua:

Oniqua Intelligent MRO (maintenance, repair, and operations) cuts cost and mitigates risk for some of the world's largest energy and resources companies. Our cloud-based technology platform, combined with consulting, master data, and analyst services, make advanced analytics simply accessible, eliminating the need to hire in-house analysts or struggle with dirty data. Oniqua customers rapidly reduce cost, waste, and risk while achieving greater service levels and efficiencies.

Oniqua is proud to serve many of the world's leading companies in the oil and gas, mining, utilities industries, including ConocoPhillips, BP, BHP Billiton, Tennessee Valley Authority (TVA), Nebraska Public Power District, Rio Tinto, Newmont Mining, Xstrata and Freeport McMoRan. Our dedication, growth and development have led Oniqua to have more than:

- \$10 billion of inventory under management
- 8 million unique stock items under management
- Hundreds of installed sites in over 30 countries
- Nearly a quarter century of MRO optimization experience
- 99% client retention over a rolling five-year period

Job Summary:

We are currently seeking a Technical Delivery Manager to take overall responsibility for delivering key technical projects to ONIQUA's existing and prospective Customers. Based in the US and offered on a full-time basis, this position will be well suited to someone who is motivated and client focused!

Key Responsibilities and Accountabilities:

- Take overall responsibility for the high-quality, cost effective and timely delivery of the technical delivery of projects
- Creating and migrating Oniqua customers into our cloud-based offering
- Help drive Oniqua strategy for technical delivery of projects, interfacing and integrating the Oniqua solution to customer solutions, reducing the time to delivery and increasing the value delivered to customers

- Design Technical/Integration Architectures for Oniqua customer implementations
- Define and delivering integrated solutions by applying proven delivery methodologies including Agile and Model-Driven techniques.
- Leverage your deep technical domain expertise to drive project delivery, lead the project technical delivery, clearly set and manage customer expectations, and proactively address and resolve project-related issues.
- Utilize Oniqua project delivery methodology to implement common standards and processes for management and delivery of project objectives.
- Execute Statements of Work issued by Sales Executives and Account Managers via the approved Sales to Delivery handover process.
- Fast and effective resolution of Customer issues regarding the technical delivery of projects
- Act as the interface cross-functional on behalf of customers to resolve issues and follow up
- Determining the optimal method for connectors, as well as set a defined repeatable process and build out a team as necessary.
- Maintaining a billable minimum of 50% of the time on engaged clients.
- Maintain deep and sound knowledge about ONIQUA's products and services and how these can be matched to customer needs
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Essential skills/experience:

- 5+ years experience in XML, SQL, FTP and integration technologies
- Deep domain knowledge of integration tools, integration architecture and best practices

Qualifications:

To be considered for this position it is essential that applicants have demonstrated experience and success in a similar function with relevant global, cross functional, resource sharing exposure. The ideal candidate will be experienced in technical delivery and the ability to interpret Statements of Work and convert to Service Delivery. Strong interpersonal skills and ability to build sound working relationships with Customers, is essential. As is a willingness to travel both interstate and internationally.

What we offer in return is the opportunity to be part of a dynamic business with a fast-paced environment and highly collaborative team. Salary will be agreed based on experience and the value candidates bring to the ONIQUA team.